



MEDICAL & SCIENTIFIC DIRECTOR

KAYENTIS is a growing global provider of patient-centric electronic Clinical Outcome Assessment (eCOA) solutions for clinical trials in the pharmaceutical industry.

Our mission is to improve reliability of clinical research through the quality of the solutions and service that we provide. Our user-friendly solutions are designed to improve clinical trial compliance and reduce data capture errors. Patients and sponsors fully benefit from the advantages of electronic COA solutions, adapted to both supervised and unsupervised use.

Is entrepreneurial spirit on the radar screen of your next career move?

KAYENTIS is growing! Develop your career with us!

KAYENTIS is looking for a **Medical & Scientific Director**. This permanent role is based in **Meylan (Grenoble)**, France. This position reports directly to the CEO.

The Medical & Scientific Director will ensure the smooth implementation of our site- and patient-oriented strategy.

Mission

- Build medical and scientific expertise
- Contribute to improving the reputation and legitimacy of the company in a scientific context
- Play a key role in supporting sales and marketing teams; the medical director's expertise will be crucial in the sales process with both existing and new clients
- Development of white papers, science-related communications, case studies and presentations in order to reinforce our scientific expertise and highlight our eCOA experience

Tasks

- Advise CEO on all medical and clinical affairs
- Assist CEO and Director of Strategic Marketing in development of site- and patient-oriented strategies for products and services
- Assist the Strategic Marketing department to research for potential partnerships
- Implement a scientific and regulatory surveillance (FDA recommendations, recommendations on appropriate instruments/PRO/in the main therapeutic areas) in collaboration with the QA and regulatory teams
- Develop and coordinate eCOA expertise (specifically related to instruments)
- Be a proactive and confident source of expertise when working alongside pre-sale teams in negotiations with our clients and prospects (Scientific support for RFI, sales proposals, qualification visits, BID Defenses, etc.)
- Participate in multi-industry events (cPATH, ePRO consortium, ISPOR) and share Kayentis' opinions and ideas with key players
- Contribute to the development of Kayentis' expertise and speak at major events (DIA, OCT, etc.) and/or webinars
- Develop an expert network (key opinion leaders)
- Bring a clinical mindset to the other teams at Kayentis
- Provide scientific training to Operations, R&D and QA on different therapeutic areas

Required skills

- M.D. or Pharm.D. degree
- 5+ years of experience working with clinical trials, some international experience required
- Knowledge of and professional experience with eCOA
- Experience with regulations is a plus
- Organized and independent
- Client relations/people skills
- Public speaking skills
- Knows how to prioritize and works well under pressure
- A great team spirit, relates well to others
- An excellent command of the English language (both spoken and written)

For more information on **KAYENTIS**, visit our website at <http://www.kayentis.com>.

If you are motivated by this exciting opportunity, contact us and send your application to **career@kayentis.com**